



THE CENTER FOR AMERICAN
AND INTERNATIONAL LAW



See Inside for Course Agenda

FEATURING:

- NETWORKING OPPORTUNITIES
- A DELEGATION FROM INDIA
- LESSONS LEARNED FROM U.S. COMPANIES, INCLUDING TEXAS INSTRUMENTS (TI), ELECTRONIC DATA SYSTEMS (EDS) and The PROCTER & GAMBLE COMPANY
- OUTSOURCING ISSUES
- PROMINENT SPEAKERS FROM INDIA
- KEYNOTE: DR. ISHER J. AHLUWALIA - *Chairperson of the Board of Directors of ICRIER (Indian Council for Research on International Economic Relations).*



INDIA - The New Asian Tiger

**Navigate the Terrain – A Practical Guide
for Lawyers and Business Leaders**

CO-CHAIRS

Dr. Anton G. Maurer - *CMS Hasche Sigle,
Stuttgart, Germany*

John C. Lindgren - *VP and Assistant General Counsel,
Texas Instruments, Dallas, Texas, USA*

Ambassador Ira S. Shapiro - *Greenberg Traurig,
Washington, D.C., USA*

JUNE 13-14, 2006

Plano, Texas USA

Plan to attend TODAY!

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HOTEL INFORMATION

The cost of housing is not included in the tuition. However, rooms (in limited number) have been reserved at the Embassy Suites, 7600 John Q. Hammons Drive, Frisco, Texas 75034. Registrants should contact Embassy Suites at 972-712-7200 or 1-800-EMBASSY (362-2779) and advise them that you are registering for the CAIL India Program. A reduced room rate of \$129 is available if you advise the hotel that you are attending this program. The last day to obtain this special rate is May 23, 2006. Transportation to and from the Center is based upon availability. For your convenience, you may wish to consider renting a car. Information about additional Plano hotels is available on our website at www.cailaw.org.



WHO SHOULD ATTEND

Lawyers and business people who are interested in business ventures in India and with Indian companies.

INDIA - The New Asian Tiger

Navigate the Terrain – A Practical Guide for Lawyers and Business Leaders

TUESDAY, JUNE 13

9:00 INDIA - ON ITS WAY TO BECOMING THE WORLD'S THIRD LARGEST ECONOMY

An Introduction of a new Asian tiger and a New World Power: the largest democracy and a young population, more than 200 million rich and middle class people; country of gold and minerals, of colleges and universities, of high quality and low cost; booming automotive, IT, pharma and biotech industries, etc.

SPEAKER: Dr. Isher Judge Ahluwalia, Chairperson of the Board of Directors, Indian Council for Research on International Economic Relations, New Delhi, India

10:00 INDIA - THE BIG PICTURE

Initiatives for Good Corporate Governance and the Protection of Domestic and Foreign Investors

SPEAKER: Shri Prem Chand Gupta, Minister of Company Affairs, New Delhi, India

10:45 INVESTING IN INDIA - SETTING UP AND RUNNING A COMPANY IN INDIA (PART I)

MODERATOR: Dr. Anton G. Maurer, CMS Hasche Sigle, Stuttgart, Germany

SPEAKERS:

Kamal Mukhi, New Delhi, India and London, UK:

Legal Issues – Legal forms, corporate governance, duties and liabilities of directors, etc.

Bomi Daruwala, Vaish Associates, Mumbai, India:

Tax Issues – Income, Corporate and Wealth Tax, Double Taxation Treaty, Indirect Taxes, etc.

Aparna Viswanathan, Viswanathan & Co.,

New Delhi, India: Employment Issues – employment of Indians and of foreigners, hiring, firing, plant closings, social benefits, unique structure of compensation for full time directors, etc.

12:30 Luncheon Presentation - US-INDIA RELATIONS AND INDIA ON THE WORLD STAGE

Ambassador E. Ashley Wills, International Business Advisor, Wilmer Cutler Pickering Hale and Door, LLP, Former Assistant U. S. Trade Representative for South and Southwest Asia, Washington, DC USA

2:00 SESSION A - INVESTING IN INDIA: SETTING UP AND RUNNING A COMPANY IN INDIA (PART II)

MODERATOR: John Lindgren, VP and Assistant General Counsel, Texas Instruments, Dallas, Texas, USA

SPEAKERS:

Kamal Meattle, CEO, Parharpur Business Center,

New Delhi, India: SEZ and other Methods to Facilitate a Start-Up

Gaurav Jabulee, Legal Counsel, Texas

Instruments, Bangalore, India: Government of India Approvals – SIA, FIPB, RBI, FIIA, SEBI, etc.

Gautam Mahajan, President, Inter-Link Services Pvt. Ltd., New Delhi, India: Location and Other Challenges – Where to invest? Indian States competing for foreign investment.

SESSION B - DOING BUSINESS IN AND WITH THE U.S.

- Forming and running a company in the U.S.
- Mergers & Acquisitions, and Joint Ventures
- Employment issues
- Visas and work permits
- Litigation and arbitration
- Trading, Imports and Exports

SPEAKERS:

Alan Thiele, Strasburger & Price, San Antonio, TX USA

David J. Cibrian, Strasburger & Price, San Antonio, TX USA

Bradley J. Richards, Haynes & Boone, Houston, TX USA

3:30 Panel Presentation - INVESTING IN INDIA BY ACQUISITIONS OR JOINT VENTURES

- Joint Venture or Take Over: Pros and Cons
- Share deal or asset deal
- Structuring deals, contracts, shareholder agreements
- What to look for in negotiating a Joint Venture in India
- What to look for in acquiring a company in India
- What to look for in a due diligence - What is different? What is unique?
- Technical Collaboration Agreements

MODERATOR: Dr. Anton G. Maurer

SPEAKERS:

Bomi Daruwala, Vaish Associates, Mumbai, India:

What to look for in legal due diligence

Vinod Chandiok, Grant Thornton India Pvt. Ltd.,

New Delhi, India: What to look for in financial due diligence

Rajiv Khanna, Greenberg Traurig, New York, NY: Structuring an Acquisition in India

Priti Suri, PSA Legal Counselors, New Delhi, India: Joint Ventures

4:45 COMMUNICATING AND NEGOTIATING WITH INDIANS

Communicating and Negotiating with Indian Companies and Government Entities

Murali Neelakantan, Arnold & Porter, London, UK

5:15 INVESTING AND RUNNING A COMPANY IN INDIA: EXPERIENCES OF US COMPANIES

- Obstacles in starting or acquiring a company in India
- Experiences with Joint Venture Companies
- Indian Bureaucracy
- Communication
- What was good? What should have been done differently? Good and bad experiences.
- Are there general recommendations?

MODERATOR: Dana Nahlen, Senior International Counsel, EDS, Plano, TX USA

SPEAKERS:

Shyamol (Sham) Banerji, Texas Instruments, Bangalore, India

Robert Miller, Vice President and General Counsel - Global Legal, The Procter & Gamble Company, Cincinnati, OH

Richard Goetz, DYKEMA, Former Assistant General Counsel, Ford Motor Company, Detroit, MI

6:30 RECEPTION/DINNER

SPEAKER: Anil K. Agarwal, President, Associated Chambers of Commerce and Industry of India, New Delhi, India

WEDNESDAY, JUNE 14

8:30 RESOLVING LEGAL DISPUTES IN INDIA

- The Legal System in India, including problems in the service of process and enforcement of judgments, delays, pretrial discovery, class actions
- Company Law Board and its role in resolving disputes in company law
- National and International Arbitration including difficulties in enforcing international awards
- Are there typical types of disputes between foreign investors/joint venture partners and Indians?
- Fraud, corruption, bribery

MODERATOR: Homer Moyer, Miller & Chevalier, Chartered, Washington, DC

SPEAKERS:

Kamal Mukhi, New Delhi, India: Resolution of Company Law Disputes
Suman Khaitan, Suman Khaitan & Co., New Delhi: Commercial Litigation in India

Pallavi Shroff, Amarchand Mangaldas, New Delhi, India: National and International Arbitration in India

Ken Reisenfeld, Haynes & Boone, Washington, DC: US experience in international arbitration (Dabhol case)

10:15 OUT-SOURCING - CURRENT PRACTICES AND FUTURE PROSPECTS

- Business Process Off-shoring (BPO)
- Knowledge Process Off-shoring (KPO)
- Legal Outsourcing
- Does Outsourcing create tax liability in India?

MODERATOR: John Lindgren

SPEAKERS:

Sanjay Joshi, CEO, Wipro Consulting, Grand Prairie, TX

Dr. Alok Aggarwal, CEO, Evalueserve, Saratoga, CA

Ganesh Natarajan, CEO, Mindcrest, Chicago, IL

Aparna Viswanathan, Viswanathan & Co. New Delhi, India

11:45 Lunch - EMERGING PERSPECTIVES ON INDIA'S EXTERNAL TRADE AND GROWING INDO-US TRADE TIES

Dr. V.S. Seshadri, Minister of Commercial Affairs, Embassy of India, Washington, D.C. USA

1:30 PITFALLS IN OUTSOURCING; PROTECTING INTELLECTUAL PROPERTY AND DATA

MODERATOR: Ambassador Ira Shapiro, Greenberg Traurig, Washington, D.C. USA

SPEAKERS:

Rajiv Khanna, Greenberg Traurig, New York, NY: Pitfalls in Outsourcing Contracts

Richard Thurston, Vice President and General Counsel, Taiwan Semiconductor Manufacturing Company Limited, Hsin Chu, Taiwan):

Protection of Intellectual Property

Shardul Shroff, Managing Partner, Amarchand & Mangaldas & Suresh A. Shroff, New Delhi, India: Data Protection

2:45 INDIA'S COMPANIES GO GLOBAL

- Investments by Indian companies abroad
- Where? What type of industries? Volume of investments
- Special problems? Obstacles?
- Selecting law firms abroad

MODERATOR: Kamal Meattle

SPEAKERS:

Murali Neelakantan, Arnold & Porter, London, UK

Shardul Shroff, Amarchand Mangaldas, New Delhi, India

Sanjay Joshi, Wipro Consulting, Grand Prairie, TX

3:45 WHAT IS DIFFERENT IN INDIA? LESSONS TO BE LEARNED

MODERATOR: Ambassador Ira Shapiro

SPEAKERS:

Anil Agarwal, New Delhi, India

Dr. Alok Aggarwal, Saratoga, CA

Vinod Chandiok, New Delhi, India

C. Ranji Dua, New Delhi, India

Rajiv Khanna, New York, USA

Gautam Mahajan, New Delhi, India

Dr. Anton G. Maurer, Stuttgart, Germany

Kamal Meattle, New Delhi, India

Murali Neelakantan, London, UK

5:00 CONCLUDING REMARKS

THERE WILL BE A 15 MINUTE BREAK EACH MORNING AND AFTERNOON.

The Center for American and International Law gratefully acknowledges the generous contributions of Greenberg Traurig and CMS Hasche Sigle to this Symposium.

REGISTRATION

INDIA - The New Asian Tiger

Navigate the Terrain – A Practical Guide for
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JUNE 13-14, 2006

TUITION:

- \$645 for all classes, materials, plus a lunch and dinner (\$695 after June 1, 2006)
- I am a member of (or a designated representative of a member) of the Institute for International and Comparative Law (no fee) and do not owe a tuition payment.
- \$325 Institute for Transnational Arbitration Advisory Board Member

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Payment Should
Accompany Registration.

Confirmations will be mailed.

CANCELLATION POLICY:

Tuition less a \$50 cancellation
fee will be refunded upon
receipt of written cancellation
received by May 31, 2006.

Email cburkel@cailaw.org.
After this date, no refunds, but
substitution of attendees for
this program will be permitted.
Registrants not entitled to a
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PLEASE NOTE: The Center for American and International Law utilizes outside mailing lists. If you receive a duplicate of this announcement, please pass it along to an interested colleague.

MCLE CREDIT: This course has been approved by the State Bar of Texas for 14.5 hours, no ethics. Course ID Number: 000099236. Sign-in sheets and/or certificates of attendance will be available for ALL states.

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INDIA- The New Asian Tiger

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In 15 years, 25 per cent of the world's working class will live in India. India will soon become the world's third largest economy. 300 Fortune 500 companies design or manufacture products in India, and many Indian companies like Reliance, Tata, Infosys, Mahindra, Bharat Forge, Ranbaxy, and Dr. Reddy's invest abroad. India has the world's youngest population. Exports in goods and services are growing at a phenomenal rate. India is booming, and you cannot afford to miss this conference.

Plan to attend TODAY!

www.cailaw.org