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INSTITUTE FOR ENERGY LAW OF THE CENTER FOR AMERICAN AND INTERNATIONAL LAW



# International Oil & Gas Law, Contracts, and Negotiations

# Doubletree Hotel Downtown Houston, Texas

# PART 1

September 23-27, 2013

Overview of the Upstream Industry
Risks of International Investments
Anti-Bribery Compliance and Ethics
International Due Diligence
Confidentiality Agreement
Bidding and AMI Agreements
Granting Instruments
Joint Operating Agreements
JOA Accounting Procedures
JOA Application Problems
Unitization
Participation (Farmout) Agreements
Crude Oil Lifting Agreements
Crude Oil Sales Agreements

These courses are limited to 75 participants each week.

# PART 2

September 30 - October 4, 2013

Overview of Midstream Industry

International Project Development

**Boundary Disputes** 

Ethical Considerations Underlying Human Rights, Equator Principles, International Lending and Business Policies

Unconventional Resource Development

Seismic Contracts, Well Data Use and Exchange Agreements

**International Drilling Contracts** 

International Service Contracts

International EPC Contracts

International Dispute Resolution

Stock Purchase Agreements

Corporate Social Responsibility Issues and Ethics

Natural Gas Sales Agreements

Natural Gas Pipeline Transportation

Natural Gas Balancing

LNG Project Development

# INTERNATIONAL OIL & GAS LAW, CONTRACTS, AND NEGOTIATIONS

# Part 1

# PRELIMINARY PROGRAM

Instructors to be Announced

#### **MONDAY, SEPTEMBER 23**

#### WEDNESDAY, SEPTEMBER 25

8:30 - 9:00	Overview of Upstream Issues	8:30 - 10:00	Joint Operating Agreements
9:00 - 10:00	Risks of International Investments	10:00 - 10:30	Break
10:00 - 10:30	Break	10:30 - 12:30	Joint Operating Agreements
10:30 - 12:30	Anti-Bribery Compliance and Ethics		(continued)
12:30 - 2:00	Lunch - On Your Own	12:30 - 2:00	Lunch - On Your Own
2:00 - 4:00	International Due Diligence	2:00 - 3:00	Joint Operating Agreements (continued)
4:00 - 4:30	Break	3:00 - 4:00	JOA Accounting Procedures
4:30 - 6:00	Confidentiality Agreements		S
6.00 0.00	v G	4:00 – 4:30	Break
6:00 – 8:00	Hosted Reception	4:30 - 6:00	JOA Application Problems

## TUESDAY, SEPTEMBER 24

8:30 – 10:00	Bidding and AMI Agreements
10:00 - 10:30	Break
10:30 - 12:30	Granting Instruments
12:30 - 2:00	Hosted Luncheon
2:00 - 4:00	Granting Instruments
4:00 - 4:30	Break
4:30 - 6:00	Granting Instruments (continued)

## THURSDAY, SEPTEMBER 26

8:30 - 10:00	Unitization
10:00 - 10:30	Break
10:30 - 12:30	Unitization (continued)
12:30 - 2:00	Lunch - On Your Own
2:00 - 4:00	Participation (Farmout) Agreements
4:00 - 4:30	Break
4:30 – 6:00	Participation (Farmout) Agreements (continued)

# FRIDAY, SEPTEMBER 27

8:30 - 10:00	Crude Oil Lifting Agreements
10:00 - 10:30	Break
10:30 - 12:30	Crude Oil Sales Agreements

## **PROGRAM CHAIRS**:

James B. Barnes, Barnes & Cascio LLP, Houston, Texas

Karen Krug, SNR Denton, Almaty, Kazakhstan

Participants may pick up their program materials on Monday, September 23, starting at 7:30am at the course registration desk at the Doubletree Hotel Downtown, 400 Dallas Street, Houston, Texas 77002, USA. Sessions will meet at this hotel daily.

# Part 2

# PRELIMINARY PROGRAM

Instructors to be Announced

### **MONDAY, SEPTEMBER 30**

# WEDNESDAY, OCTOBER 2

8:30 - 9:00	Overview of Midstream Issues	8:30 - 10:00	International Dispute Resolution
9:00 - 10:00	International Project Development	10:00 - 10:30	Break
10:00 - 10:30	Break	10:30 - 12:30	Stock Purchase Agreements
10:30 - 12:30	Boundary Disputes	12:30 - 2:00	Lunch - On Your Own
12:30 - 2:00	Lunch - On Your Own	2:00 - 4:00	Stock Purchase Agreements
2:00 - 4:00	Ethical Considerations Underlying Human Rights, Equator Principles, and International Lending	4:00 – 4:30 4:30 – 6:00	(continued) Break Corporate Social Responsibility
4:00 - 4:30	Break		Issues and Ethics
4:30 - 6:00	Unconventional Resource Development		
6:00 - 8:00	Hosted Reception	<u>TI</u>	HURSDAY, OCTOBER 3
		8:30 - 10:00	Natural Gas Sales Agreements
<b>T</b> Y	UESDAY, OCTOBER 1	10:00 - 10:30	Break
8:30 – 10:00	Seismic Contracts and Well Data	10:30 - 12:30	Natural Gas Sales Agreements (continued)
	Use and Exchange Agreements	12:30 - 2:00	Lunch - On Your Own
10:00 - 10:30	Break	2:00 - 4:00	Natural Gas Pipeline
10:30 – 12:30	International Drilling Contracts		Transportation Issues
12:30 – 2:00	Hosted Luncheon	4:00 – 4:30	Break
2:00 - 4:00	International Service Contracts	4:30 – 6:00	Natural Gas Balancing
4:00 - 4:30	Break		
4:30 - 6:00	International EPC Contracts		
		Ţ	FRIDAY, OCTOBER 4
		8:30 - 10:00	LNG Project Developments
			3
		10:00 - 10:30	Break

# **PROGRAM CHAIRS**:

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8:30 - 10:00	LNG Project Developments
10:00 - 10:30	Break
10:30 - 12:30	LNG Project Development (continued)

# **REGISTRATION FORM**

#### THE ROCKY MOUNTAIN MINERAL LAW FOUNDATION (RMMLF),

established in 1955 as a non-profit corporation, is an international educational organization dedicated to the study of the legal system and issues affecting mineral, energy, and water resources. The Foundation is a cooperative project of law schools, bar associations, and industry associations, and sponsors biennial programs with the IBA-Section on Energy & Natural Resources Law. The Foundation has hosted Institutes in Chile, Venezuela, and Peru on mining and oil and gas issues. RMMLF, 9191 Sheridan Blvd. #203, Westminster, CO 80031, tel. +1 303-321-8100, fax +1 303-321-7657, info@rnmlf.org. www.rmmlf.org

THE ASSOCIATION OF INT'L PETROLEUM NEGOTIATORS (AIPN) is

a not-for-profit professional organization founded in 1981 to enhance the professionalism of its members through continuing education, promoting understanding of

negotiation work in the international community, and providing networking opportunities. AIPN now serves over 4,300 members from some 90 countries. AIPN, 11767 Katy Freeway, Suite #412, Houston, TX 77079, tel. +1 281-558-7715, fax +1 281-558-7073, aipn@aipn.org, www.aipn.org.

THE INSTITUTE FOR ENERGY LAW (IEL) provides advanced education for lawyers and other professionals in the energy industry, through educational programs, scholarly publications and membership activities. It counts among its membership many of the world's leading energy companies and attorneys. The IEL is a division of The Center for American and International Law (CAIL), a nonprofit organization which since 1947 has served lawyers and law enforcement officials from over 131 countries. IEL, 5201 Democracy Drive, Plano, TX 75024, tel +1 972-244-3400, fax +1 972-244-3401, iel@cailaw.org, www.cailaw.org/iel.

# International Oil & Gas Law, Contracts, and Negotiations



# MAIL or FAX to: Rocky Mountain Mineral Law Foundation

9191 Sheridan Blvd., Ste. 203 Westminster, CO 80031 USA Tel: (303) 321-8100 Fax: (303) 321-7657

Questions: info@rmmlf.org

These courses are limited to 75 participants each week.

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Register online at www.rmmlf.org	<u>Please</u>	e pay in U.S. D	ollars
Please check applicable boxes:	<u>Part 1</u>	Part 2	Both Courses
Non-member Registration Fee	<b>□</b> \$2,750	<b>□</b> \$2,750	<b>\$</b> 4,950
Member Registration Fee (please check appropriate boxes):	<b>□</b> \$2,200	<b>□</b> \$2,200	<b>□</b> \$3,960

PAYMENT INFORMATION		
☐ Check drawn on a U.S. bank (payable to RMMLF in U.S. Dollars)		
□ VISA □ MasterCard □ American Express		
Credit Card # Exp. Date		
Name on Card		
Signature		
■ Electronic Transfer: Contact the Foundation at info@rmmlf.org for wiring instructions		

Association of International Petroleum Negotiators

Rocky Mountain Mineral Law Foundation

Institute for Energy Law

Add \$200 to

any payment

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May 1, 2013

# International Oil & Gas Law, Contracts, and Negotiations

Rocky Mountain Mineral Law Foundation 9191 Sheridan Blvd., Suite 203 Westminster, CO 80031 USA

(303) 321-8100 / Fax (303) 321-7657

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# GENERAL INFORMATION

**Room Reservations:** The Doubletree Hotel Downtown, 400 Dallas Street, Houston, Texas 77002 has blocked rooms for these courses until September 5 at the rate of \$179 single/double per night. Ask for the special rates for International Oil & Gas Law registrants. For reservations, contact the Doubletree at:

- Direct +1 713-759-0202 (Group Code IEL)
- Online http://tinyurl.com/rockym68

Questions or Problems: email info@rmmlf.org

**Car Rental:** Hertz is offering special discounts by referencing Meeting CV#03NJ0008 and Rocky Mountain Mineral Law Foundation. Make reservations at www.hertz.com or call 800-654-2240 (U.S.); 800-263-0600 (Canada); or +1 405-749-4434 (International).

**Registration Fees:** Include substantial course materials, refreshments, and hosted functions as listed in this brochure. These fees do not include hotel costs or transportation. Registrations will be accepted only when accompanied by a check, money order, government purchase order or training form, credit card information, or wiring information. No registrations can be processed without payment.

Registration Cancellations: Refunds, less a \$50 administrative fee, will be given for cancellations received by 3:00pm on Monday, August 19, 2013. No refunds will be given thereafter, although substitution of attendees may be made by contacting RMMLF. Cancellations must be made by email to info@rmmlf.org. Registrants not entitled to a refund will receive a copy of the written materials. For questions on refunds, complaints, and/or program cancellations, please contact our office at 303-321-8100.

**Course Materials:** The classroom presentations will be supplemented by extensive written materials that will be distributed at the start of each program.

CLE Credit: These courses are typically accredited by all mandatory CLE states, Canadian provinces, the AAPL, NADOA and NALTA, and other professional organizations. Attorneys from certain states may be required to pay an additional fee. Each course consists of approximately 29 hours of continuing education, including 2 hours of ethics for each course. You must let us know at least 30 days in advance of the conference the states or organizations for which you will need credit (see registration form). RMMLF is a State Bar of California MCLE-approved provider.

CPE Credit: Rocky Mountain Mineral Law Foundation is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN, 37219-2417. Web site: www.nasba.org. There are no prerequisites and no advance preparation is required to attend this course. The delivery method is Group—Live, and up to 34 CPE credits are available, including 2 ethics credits. The program level is "overview."

**Recording:** Audio or video recordings of this course are not permitted, except with the express permission of the sponsors.

**Special Needs:** If you have special needs addressed by the ADA, please notify us at least two weeks before the program.