

4th Oilfield Services Law Conference



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October 9, 2014 JW Marriott Hotel • Houston, Texas

Featuring Luncheon Speaker

Mark Stubbe Senior Vice President, Marketing & Trading Cheniere Energy, Inc. Houston, Texas



IEL is an Institute of THE CENTER FOR AMERICAN AND INTERNATIONAL LAW

Highlights

- MSA and Contract Issues
- Sanctions Compliance
- Litigation and Regulatory Trends
- International Focus on Latin America

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4th Oilfield Services Law Conference SCHEDULE

October 9

Conference Co-Chairs

Michael B. Bennett Baker Botts L.L.P., Houston, Texas

J. Kevin Blodgett Senior Vice President & General Counsel, Rockwater Energy Solutions, Inc., Houston, Texas

"The sessions and breadth of materials presented were excellent."

"Speakers were very aware of current issues and evolving law and policy updates."

— 2013 Participants



2013 Oilfield Services Conference

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7:45 REGISTRATION AND CONTINENTAL BREAKFAST

- 8:25 WELCOME AND INTRODUCTION TO THE CONFERENCE
 - Michael B. Bennett, Baker Botts L.L.P., Houston, Texas
 - J. Kevin Blodgett, Senior Vice President & General Counsel, Rockwater Energy Solutions, Inc., Houston, Texas
- 8:30 LITIGATION TRENDS AND AVOIDING LIABILITY UNDER THE FAIR LABOR STANDARDS ACT

The common pay practices of the oilfield services industry have been the target of sustained scrutiny from the Wage and Hour Division of the Department of Labor and the subject of an increasing number of lawsuits filed by private litigants under the FLSA. This session will provide a useful guide to identifying common mistakes in how employees within the oilfield services industry are compensated and will provide sound solutions for how to remediate such mistakes in order to avoid or limit potential liability under the FLSA.

- Stefanie Moll, Morgan, Lewis and Bockius LLP, Houston, Texas

9:30 TRANSACTIONAL TRENDS IN OILFIELD SERVICES

From a deal lawyer's perspective, the oilfield services space remains fertile ground. North American drilling and production activity is increasing service and technology demands, leading to shifts in capital markets and M&A transactions. This session will discuss these shifts, including the proliferation of MLPs and the use of spin-offs to unlock shareholder value.

- Ryan J. Maierson, Latham & Watkins LLP, Houston, Texas

10:15 BREAK

10:30 CONTRACT ISSUES IN THE OILFIELD

This presentation will address practical contracting issues impacting oilfield services companies, including:

- An update on the *Ranger Insurance* case, soon to be decided by the Supreme Court of Texas, concerning whether the scope of insurance coverage for an "additional insured" in the contractor-subcontractor context is limited to the scope of indemnities set forth in the parties' contract or defined instead by the provisions of the insurance policy, as well as other important contract and policy interpretation principles, and the practical issues likely to confront legal departments in the wake of the decision.
- An overview of common issues relating to enforceability of standard "terms and conditions" accompanying job-specific work orders and job tickets as well as a summary of recent court decisions and recommendations of best practices for achieving desired limitation of liability.
- A discussion of issues associated with applications of IS-Networld[®] by operators and expanded and novel use of the database in the contracting process and concerns this may pose for oilfield services companies.

SCHEDULE

Indemnities and Risk Allocation — David A. Baay, Sutherland Asbill & Brennan LLP, Houston, Texas

<u>Terms and Conditions</u> — Jeffrey S. Davis, Gardere, Houston, Texas

<u>Safety Issues/ISNet</u> — Lonnie Hobbs, Associate General Counsel, Key Energy Services, Inc., Houston, Texas

12:00 HOSTED LUNCHEON

LNG Exports

Featuring Mark Stubbe Senior Vice President, Marketing & Trading, Cheniere Energy, Inc., Houston, Texas

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1:30 INTERNATIONAL FOCUS: LATIN AMERICA

An overview of the evolving landscape for oil and gas production in Latin America, including a discussion of legal and political developments in Mexico, Argentina and Colombia. This panel of in-house and outside experts will analyze the emerging issues affecting oilfield services company operations in this important region.

PANEL MODERATOR

- José Luis Vittor, Hogan Lovells, Houston, Texas

PANELISTS

- Francisco Balduzzi, Senior Legal Counsel, Wood Group, Houston, Texas
- Veronica H. Foley, Corporate Counsel, US Operations, Precision Drilling, Houston, Texas
- Olga A. Zorrilla Ruvalcaba, Counsel, International Legal Department, PEMEX, Mexico City, Mexico

2:30 HYDRAULIC FRACTURING: REGULATORY AND LITIGATION UPDATE

Hydraulic fracturing and horizontal drilling techniques have revolutionized oil and gas production in the United States. This panel presentation will discuss the latest political and regulatory developments affecting hydraulic fracturing, including ongoing activities at the federal, state and local levels. Additionally, it will provide an E&P operator's perspective on key litigation trends impacting America's shale plays.

PANEL MODERATOR

- Salo Zelermyer, Bracewell & Giuliani LLP, Washington, DC

PANELISTS

- David P. Poole, Sr. Vice President General Counsel & Corporate Secretary, Range Resources, Fort Worth, Texas
- Michael Weller, Bracewell & Giuliani LLP, Washington, DC



3:30 BREAK

3:45 SANCTIONS COMPLIANCE IN THE OILFIELD SERVICES SECTOR

The rapidly evolving and expanding nature of U.S. sanctions, as well as increased U.S. Government scrutiny and worldwide criminal and civil enforcement of sanctions laws, mean that global compliance monitoring and risk mitigation are more important than ever. This discussion will focus on recent developments in sanctions laws relevant to the oil and gas sector, case studies concerning sanctions issues and practical considerations regarding the development or enhancement of systems to detect and respond to potential sanctions compliance problems.

- Paul T. Luther, Baker Botts L.L.P., Washington, DC

4:30 EDISCOVERY ISSUES FOR OILFIELD SERVICES COMPANIES

Oilfield services companies by their very nature maintain large and sometimes complex repositories of electronically stored information (ESI) and will likely be called upon to search for and produce specific information from those repositories in a variety of litigation. This session will provide an update on the current case law regarding this evolving area as well as a concise summary of the pending proposals to amend the Federal Rules of Civil Procedure dealing with ESI, and how those proposed amendments will impact your interactions with your clients and opponents.

— Carolyn Southerland, Managing Director, Huron Consulting Group, Houston, Texas

5:30	CLOSING REMARKS		
5:35	ADJOURN		
5:35	NETWORKING RECEPTION		
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Institute for ENERGY LAW

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Registration includes the Conference, course materials on USB and online and all meals.

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PHONE credit card only 972.244.3404 or 800.409.1090 8:30am-5:00pm CT

PAYMENT MUST ACCOMPANY REGISTRATION

GENERAL INFORMATION

CANCELLATION POLICY: Tuition, less a \$50 cancellation fee will be refunded upon receipt of written cancellation received by September 26, 2014. E-mail cancellation notice to Igaspar@cailaw. org. After this date, no refunds, but substitution of attendees for this program will be permitted. Registrants not entitled to a refund will receive the course materials.

HOUSING: The cost of housing is not included in tuition. However, rooms (in limited number) have been reserved at the JW Marriott Hotel, 5150 Westheimer Road, Houston, TX 77056. Registrants should call 1.800.228.9290 and advise that they are attending the "Oilfield Services Conference" to receive a reduced room rate of \$239 + occupancy tax. Reservations may also be made at cailaw.org/iel. The last day to obtain this special rate is September 21, 2014.

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MCLE CREDIT: This program is approved by the State Bar of Texas for 7 hours (no ethics). Course ID Number: 901299218. Credit hours for other states will vary and are subject to each state's approval and credit rounding rules. IEL as registrar for this conference will directly apply for course accreditation in the following states: CA, MN, NM, OH, OK, PA, TX and VA. Some of these states may not approve a program for credit hours before the program occurs. Attorneys may be eligible to receive CLE credit through reciprocity or attorney self-submission in other states. IEL conferences are typically accredited by all mandatory CLE states.



4TH OILFIELD SERVICES LAW CONFERENCE Institute for Energy Law The Center for American and International Law 5201 Democracy Drive Plano, TX USA 75024

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