



U.S. BUREAU OF INDUSTRY & SECURITY NORTH TEXAS DISTRICT EXPORT COUNCIL



ADVANCED EXPORT COMPLIANCE: EXPORT CONTROL REFORM, TECHNOLOGY CONTROLS AND ENCRYPTION CONTROLS

December 3, 2013

Export Control Reform

Center for American and International Law
5201 Democracy Drive
Plano, Texas 75024-3561

December 4, 2013

Technology Controls

Center for American and International Law
5201 Democracy Drive
Plano, Texas 75024-3561

December 5, 2013

Encryption Controls

Center for American and International Law
5201 Democracy Drive
Plano, Texas 75024-3561

The U.S. Bureau of Industry and Security (www.bis.doc.gov) will present a national three day advanced export compliance seminar. This three day program will cover recent developments in export control reform regarding both commercial and defense-related exports along with a deep dive into technology and encryption export controls. The North Texas District Export Council (www.exporthtexas.com/northtexas) is the sole event co-sponsor. The event will be held at the Center for American and International Law (www.cailaw.org) in Plano, Texas.

Day One: Export Control Reform

This one day training course is designed to provide in-depth exposure to core elements of the Export Control Reform (ECR) initiative. Regulatory, compliance, and engineering officers will provide training on the key elements ranging from licensing issues to "specially designed" and license exceptions such as use of the Strategic Trade Authorization. The course will focus on new and different compliance requirements. This course will be useful to defense exporters with relatively limited exposure to the regulatory requirements of the Export Administration Regulations, and to exporters who now will be able to support U.S. military items without incurring International Traffic in Arms Regulations (ITAR) liability.

Prerequisite: Participants should, at a minimum, have a working knowledge of the Export Administration Regulations, and an understanding of what is required to comply with U.S. export requirements. Some basic information is available on the BIS website at www.bis.doc.gov as online training.

Day Two: Technology Controls

This intermediate level full-day program will offer a comprehensive look at how to comply with the U.S. export and reexport controls relating to technology and software. Discussion will focus on the regulatory requirements relating to technology and software, including what is considered an export or reexport of technology or software; the kinds of technology and software subject to the EAR; how to determine the Export Control Classification Number; what license exceptions are available; and the unique application requirements of technology and software. BIS technical and policy specialists also will discuss important export control issues that may arise in the employment of foreign nationals and for foreign items incorporating, or produced from, controlled U.S.-origin software and technology.

Recommended prerequisite: Essentials of Export Controls or Complying with U.S. Export Controls or equivalent experience.

Day Three: Encryption Controls

This program is an in-depth session that will focus on the unique provisions related to encryption under the Export Administration Regulations (EAR). Bureau of Industry & Security (BIS) encryption specialists will cover a variety of topics, including how items with encryption functionality are classified under the EAR; how the provision for >64-bit "mass market" encryption may apply to products that you use, sell or buy; license exception provisions for encryption source code (open source and proprietary); license exception provisions for U.S. subsidiaries and certain eligible countries and for U.S.-origin encryption parts and components incorporated into foreign products; encryption classification and reporting requirements; Encryption Licensing Arrangements; conditions placed on encryption licenses, and encryption technology issues. Presenters will be available for Q&A the afternoon of the program to address specific questions of attendees.

Recommended prerequisite: Essentials of Export Controls or Complying with U.S. Export Controls or equivalent experience

About the Instructors: The instructors are export policy specialists, engineers and compliance specialists from the BIS Washington, D.C. headquarters. They will be available throughout each day to answer your questions on how export control reform, technology controls, and encryption controls affect the export activities of your organization or client.

Hotel Information

A special conference hotel room rate of \$175 at the Plano Marriott at Legacy Town Center is available to registrants needing accommodations. To reserve a room at this special conference rate, please contact Marriot reservations directly at 800-228-9290 or email your hotel reservation requirements to andrew.barnes@marriott.com. In order to receive this special conference rate, please mention in your phone call or email "North Texas District Export Council". This special conference rate will be good until November 1, 2013. After that date, room availability and pricing will not be guaranteed.

Registration/Cost

To register, go to www.exporthtexas.com/content/bis-dallas-2013. The registration fee for all three days is \$499 (breakfast/lunch/materials included). Credit card or PayPal payments only; no payments by check will be accepted. No refunds for registration cancellation will be issued after November 18, 2013. All registration cancellations will be assessed a \$25 cancellation fee. Registration will be open until November 25, 2013, at 7 PM CDT.