The Outlook for Energy: A View to 2040

U.S. Edition









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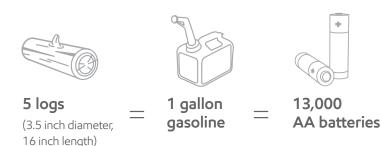
U.S. Edition

Modern energy for modern living

Gains in living standards over the past two centuries have been enabled in large part by a transition to modern energy sources.

One element driving this transition is the "energy density" of various energy types. Fuels high in energy content use less space and are often the easiest to transport for various uses. This helps explain why gasoline is prevalent as a transportation fuel and why people in high-rise buildings do not rely on wood for heating and cooking.

To help compare energy content, we've converted some sources of energy used today to one of mankind's earliest forms of energy: wood logs used as fuel for fire.





Then

Energy fit for modern purposes

When selecting a type of energy for a particular need, many factors are considered including practicality, convenience and cost. Energy content is often "lost" in burning a log or charging a battery, and logs of wood can't easily power a car nonstop for 300 miles. Gasoline has advantages on the road, but doesn't compete well with batteries for powering a smartphone. Technology and energy work together to provide practical solutions. This is what makes modern living standards possible and why we use a diversity of fuels.

Now

Then

000 10.000 11111 1111 0000 122.0 11111 11111 111.11 111111 11 I I I 11 logs 4 logs Commercial Industrial transportation use **Productive workspaces** Travel and trade Modern manufacturing Before the late Steel frame Modern insulation, With the use The invention of Modern aircraft Prior to the The invention of Modern 19th century, office construction, lighting and of wind power steam-powered and jet fuel make Industrial the steam engine manufacturing buildings generally elevators, electric temperature in 1620, the ships allowed the flights across the Revolution, factory helped accelerate equipment now did not exceed five lighting and air control have Mayflower took same trip to be Atlantic faster, locations were the Industrial requires energy stories because of conditioning enabled greatly improved 66 days to cross made in two weeks. taking less than near fast-flowing Revolution and the dense fuels like the Atlantic. natural gas and construction costs and taller buildings, which commercial building 8 hours. demand for coal. streams to use the lack of elevators. maximized real estate. energy-efficiency. water power. electricity.

A sea change in U.S. energy

Ten years ago, the United States was importing close to 60 percent of its oil, and making plans to import significant amounts of natural gas for the first time in history. Today, the prevailing conversation in the United States is not about a scarcity of energy supply, but rather an abundance.

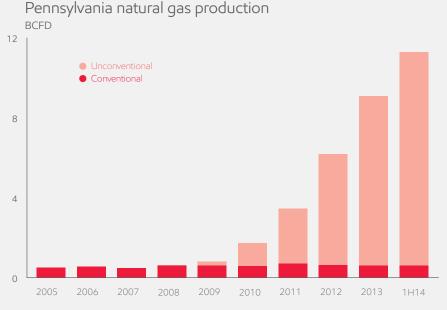


Advances in technology have unlocked oil and natural gas from shale and other tight rock formations in states across the country, including Pennsylvania, Texas and North Dakota. With the addition of other new sources, such as Canadian oil sands and production from the deepwater Gulf of Mexico, there has been a dramatic increase in U.S. energy supply, and further growth is projected.

But while supply is rising, America's energy demand is not. U.S. petroleum demand actually is falling because the country is using energy more efficiently in its cars and elsewhere. The country can grow its economy and maintain living standards with less energy.

As a result, North America is on track to become a net energy exporter for the first time in recent history, with the United States making a significant contribution. U.S. imports of oil are expected to drop to about one-tenth the level of 10 years ago. And the country has the opportunity to meet its own needs and export significant amounts of liquefied natural gas (LNG) to help meet rising global demand for the clean-burning fuel.

This special edition of *The Outlook for Energy* takes a closer look at these sea changes in U.S. energy, and what it means for the United States and the world from now through 2040.



Source: Pennsylvania Department of Environmental Protection

Technology advances have enabled a rapid rise in oil and gas production in states across the U.S.

30%

Rise in U.S. unconventional gas production from 2010 to 2013

The U.S. energy future

By now, many Americans have heard about the renaissance in U.S. energy production. But what can be difficult to appreciate is the speed and scale of this transformation. After falling for decades, U.S. production of crude oil and other liquid fuels has risen by over 50 percent in just the past five years, to a rate of more than 11 million barrels per day (MBD). Natural gas production has risen by 40 percent since 2005, and is now at a record high. According to U.S. Energy Information Administration (EIA) estimates, the United States has passed Russia and Saudi Arabia to become the world's largest oil and natural gas producer.

This new era of American energy abundance has had far-reaching positive impacts on the U.S. economy and global energy landscape.



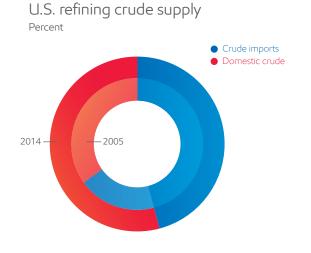
Rising energy production has helped the U.S. economy, creating millions of new jobs and revitalizing communities. Rising production has also contributed billions in taxes and other government revenue. Increased domestic energy supplies have also saved U.S. consumers money on energy costs — more than \$1,200 per household in 2012, according to an IHS study.

U.S. manufacturing has been revived. Energy intensive U.S. industries have been boosted by the influx of abundant, affordable energy. The chemicals industry has seen a double benefit, since it uses natural gas and liquids both as a fuel and as a feedstock for plastics and other petrochemicals. Five years ago, the United States was on the verge of becoming a net importer of chemicals. Today, chemicals are once again America's single biggest export — larger than agriculture, automobiles and aerospace.

As the United States produces more of its own oil, it's importing a lot less.

The share of U.S. liquid fuels consumption met by net imports fell to an average of 33 percent in 2013, down from more than 60 percent in 2005. The EIA expects that share to hit 20 percent in 2016 – the lowest level since 1968.

The Outlook projects that this energy renaissance will continue for years to come.



Rising domestic oil production has reduced U.S. crude imports

Source: U.S. EIA, through Aug 2014

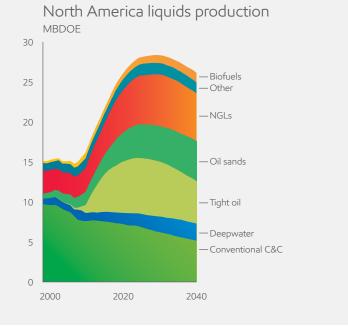
By 2040, U.S. production of crude and other liquids is projected to rise to over 15 MBD — about a 70 percent increase from 2010. North America as a whole will see a similar growth rate through 2040, reaching 26 MBD — more than twice the current production of Saudi Arabia. Given the integration of energy infrastructure and trade between the U.S., Canada and Mexico, North America is often considered as a single energy production region.

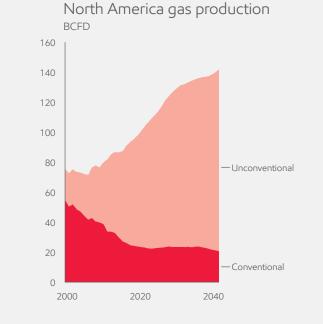
Similar growth rates are expected for natural gas. North American natural gas production is projected to rise by about 75 percent, to over 140 billion cubic feet per day (BCFD) by 2040.

Roots of a renaissance

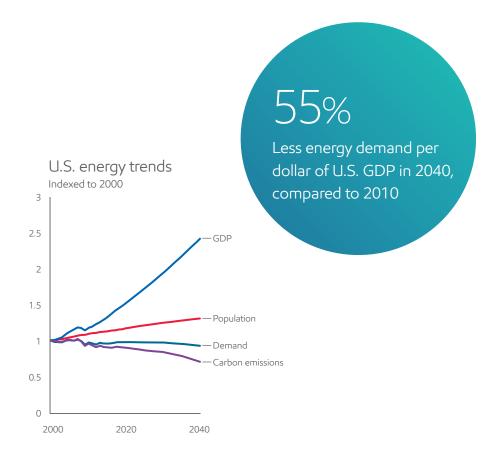
Shale energy got its start in Texas in the 1980s, when an American innovator named George Mitchell worked to combine two existing production technologies — hydraulic fracturing and horizontal drilling — and began to safely and economically extract the vast quantities of natural gas that were known to exist in shale rock.

As it turned out, those same technologies can be used to extract oil from shale and other tight rock formations. Other nations are exploring the use of shale technology, but for now, the United States and Canada are the only countries in the world with meaningful shale production.





Combined oil and natural gas production is expected to grow through 2040, as shale gas and tight oil combine with other "unconventional" sources. All of the growth in North American oil and gas production will come from "emerging" sources — energy that technology has only recently made possible to produce economically. These include shale gas and its associated natural gas liquids (NGLs), tight oil, deepwater Gulf of Mexico, and Canadian oil sands. By 2040, emerging sources are projected to account for 80 percent of North America's liquids production, and 85 percent of its natural gas.



While U.S. energy production is rising, its energy consumption is declining as improvements to energy efficiency outpace underlying demand growth. The United States led the world in energy demand growth throughout the past century. But like many developed economies, the United States has reached a watershed moment, where energy use is already so pervasive that big increases in energy demand are no longer needed to sustain population growth and economic expansion.

For example, home and vehicle ownership rates tend to rise as countries grow more prosperous, driving up energy demand. But there is a practical limit to how many homes and cars people can have. The United States already has more than 75 cars for every 100 people. By contrast, in China today, there are about 10 cars for every 100 people.

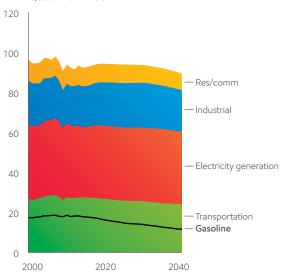
Improvements to energy efficiency are likely to produce a net decline in U.S. energy demand for the first time in history. From 2010 to 2040, the U.S. population will grow moderately, its economy will double but its energy demand is expected to decline slightly, by about 5 percent.

Efficiency improvements are expected to reduce energy consumption in each of the four main demand sectors.

- The most dramatic efficiency impacts are seen in the Transportation sector, where U.S. demand for gasoline is falling as passenger cars become more fuel-efficient. The average new U.S. car in 2040 is expected to get 47 on-road miles per gallon, compared to 25 mpg today, mostly because of projected growth in hybrid vehicles. Commercial transportation needs will continue to grow despite efficiency gains, and will drive up U.S. demand for diesel and jet fuel.
- Demand in the residential/commercial and industrial sectors will fall due to efficiency gains such as improved insulation and lighting for buildings and the further use of advanced manufacturing technologies and processes.
- In the largest energy-demand sector, electricity generation, U.S. demand for electricity will continue to grow, but the energy required to produce that electricity should decrease as the use of cleaner, more efficient fuels like natural gas make a greater contribution.

In the electricity generation sector, utilities and other power generators are shifting away from coal in favor of low- or no-emissions fuels such as natural gas, renewables and nuclear. This shift is expected to accelerate as U.S. environmental policies raise the effective "cost of carbon" for various fuels. In 2000, 50 percent of America's electricity was produced from coal; by 2040, it will likely be about 10 percent.

As a result of this shift toward cleaner fuels, plus ongoing gains in efficiency, U.S. energy-related carbon dioxide emissions are expected to decline by more than 25 percent through 2040, reversing decades of steady increases.

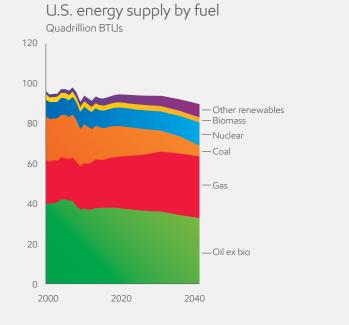


U.S. energy demand by sector Quadrillion BTUs

It is important to note that trends in the United States and other well-developed economies are different from trends in the rest of the world, where energy demand and emissions continue to rise. While energy demand in the United States and other developed nations is projected to fall by about 5 percent from 2010 to 2040, demand in developing nations (where 80 percent of the world's population lives) should rise by nearly 70 percent. Globally, demand is expected to rise by 35 percent.

"Energy is a critical part of boosting prosperity and eradicating poverty."

– Jim Yong Kim, President, World Bank Group



Anticipated declining coal usage is the biggest factor behind an expected sharp drop in U.S. CO₂ emissions

Overall U.S. energy demand declines but natural gas, renewables and nuclear should take a greater share

U.S. energy-related CO₂ emissions by sector Billion tonnes 7 6 5 4 - Res/comm - Industrial 3 - Transportation 2 1 - Electricity generation Coal 0 2000 2020 2040

North America's new trade opportunity

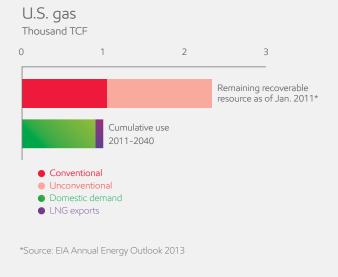
With its production rising and demand falling, North America is on track to become a net exporter of energy by about 2020, and the United States could be a significant contributor to those expanding trade opportunities.

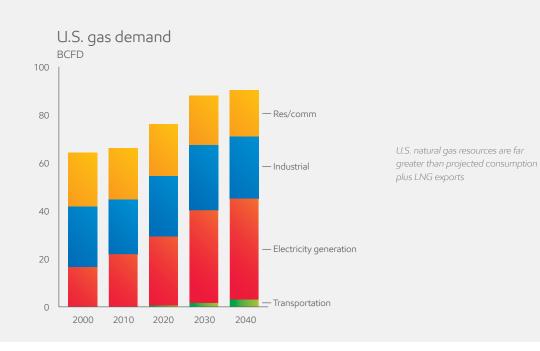


Becoming an energy exporter would mean a new economic opportunity for the United States, and a changed role for the nation on the world energy stage. The United States will still want to integrate with global energy markets for certain types of energy to meets its needs – creating an interdependence as well as energy security.

The export opportunities are largest for natural gas. Most of the markets for this gas are overseas – in places such as Japan and South Korea, which have high gas demand but little indigenous resource. As a result, most of America's gas exports will be in the form of LNG, which is natural gas that is liquefied for transport by ship, rather than by pipeline. A study commissioned by the U.S. Department of Energy (DOE) investigated U.S. LNG exports in the range of 6 to 12 BCFD. The study concluded that the higher the level of LNG exports, the more the U.S. economy would benefit.

The DOE is currently studying LNG export levels ranging from 12 to 20 BCFD. Exports at these levels would represent only a small fraction of U.S. natural gas demand over *The Outlook* period, and an even smaller share of the estimated remaining U.S. natural gas resource.





We believe that, in time, U.S. LNG exports are likely to be in the higher range currently being studied by DOE due to the scale of global demand for natural gas. In Europe and Asia Pacific, imports are projected to account for over half of gas demand by 2040. As an example, even at the high end of the DOE study range, cumulative LNG exports through 2040 would still be only 5 percent of the EIA estimate of America's remaining recoverable gas resources.

Rising production will create new trading opportunities for oil, too.

North America should shift to a net liquids exporter, as production is lifted by growth in U.S. tight oil, Canadian oil sands and other supplies such as NGLs. By 2040, North American production is expected to exceed liquids demand by approximately 15 percent. In the United States, imports should continue to decline. U.S. net imports of liquid supplies are projected to fall to under 2 MBD by 2040, about one-tenth the levels seen just 10 years ago. The growth in U.S. tight oil has been rapid as evidenced by the surge in production from places like Texas and North Dakota. Every year producers increase their drilling effectiveness while estimates of the size of the resource steadily increase. In fact, North Dakota just recently surpassed 1 MBD of oil production.

The trading picture for crude is more complex than for natural gas, because unlike natural gas, there are different grades of crude oil.

The nation's 140 refineries use crude as feedstock to make a range of products, including gasoline, diesel fuel and asphalt. But each refinery can process only so much of each grade before running into bottlenecks.

"Total U.S. net imports of energy as a share of energy consumption fell to their lowest level in 29 years for the first six months of 2014." – U.S. EIA

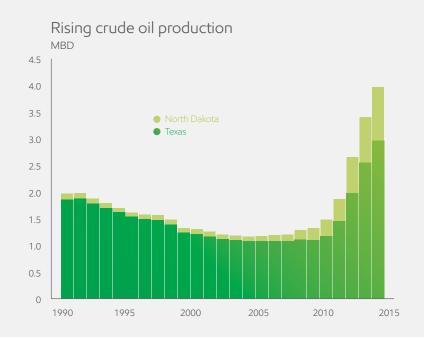
4 MBD Rise in U.S. production of crude oil and other liquids since 2009 As a result, to most effectively meet the needs of U.S. energy consumers, the United States could export certain types of crude, while importing others. These balances can and will change with market conditions.

When considered as a region, North America is expected to be a significant energy exporter by 2040. Other energy forecasters have reached similar conclusions.

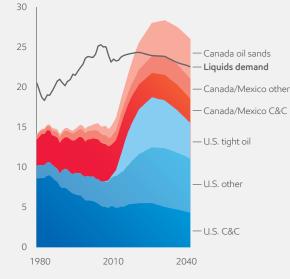
Just as the United States benefits from exporting agricultural products, cars and computer parts, it also can benefit from exporting energy.

In fact, as production continues to grow, the United States will need to export its surplus production or else risk forcing production to be curtailed, along with the jobs and economic growth that come with it.

The sea changes in U.S. energy — rising production and falling demand — continue to provide new jobs and economic benefits to the nation. Informed consumer choices and effective government policies are needed to best meet the complex energy challenges and opportunities facing the U.S., North America and the world.



North America liquids supply and demand MBDOE



As production rises and demand declines, North America can become a net liquids exporter Data

Regions United States Primary Oil	1990	2000	2010	2025	2040	2010 2025	2025 2040	2010 2040	2010 2025	2025 2040	2010 2040	2010	hare of total 2025	2040
United States Primary Oil														
Primary Dil	01													
Dil		96	94	94	00	0.0%	-0.3%	0.20/	0%	-5%	F0/	1000/	100%	1000/
	81				90	0.0%		-0.2%			-5%	100%		100%
	35	40	38	37	33	-0.2%	-0.7%	-0.5%	-3%	-10%	-13%	40%	39%	37%
Gas	17	22	22	28	31	1.4%	0.7%	1.0%	24%	10%	36%	24%	29%	34%
Coal	19	22	20	13	6	-2.8%	-5.4%	-4.1%	-34%	-57%	-72%	21%	14%	6%
Nuclear	6	8	9	9	12	0.6%	1.4%	1.0%	9%	23%	34%	9%	10%	13%
Biomass/waste	2	3	3	3	2	0.2%	-0.4%	-0.1%	3%	-6%	-4%	3%	3%	3%
Нуdго	1	1	1	1	1	0.9%	0.7%	0.8%	14%	11%	26%	1%	1%	1%
Other renewables	1	1	2	3	5	4.1%	3.0%	3.5%	83%	55%	183%	2%	4%	6%
End-use demand (including electricit	ty)													
Total end-use	62	72	70	72	70	0.2%	-0.2%	0.0%	3%	-3%	0%	100%	100%	100%
Residential/commercial	15	18	19	19	19	0.0%	0.0%	0.0%	0%	0%	0%	27%	27%	27%
Transportation	22	27	27	26	24	-0.4%	-0.4%	-0.4%	-6%	-6%	-12%	39%	36%	34%
Industrial	24	27	24	27	27	0.9%	-0.1%	0.4%	15%	-1%	14%	34%	38%	38%
Memo: electricity demand	9	12	13	15	17	0.7%	0.8%	0.7%	11%	12%	24%	19%	20%	23%
Power generation fuel ¹	29	37	37	37	36	-0.1%	-0.1%	-0.1%	-2%	-1%	-3%	40%	39%	40%
North America Primary	95	114	113	118	115	0.3%	-0.2%	0.0%	4%	-3%	1%	100%	100%	100%
Oil	42	49	47	47	44	0.1%	-0.5%	-0.2%	1%	-7%	-6%	41%	40%	38%
Gas	21	26	28	36	40	1.7%	0.6%	1.2%	29%	10%	42%	25%	31%	34%
Coal	20	23	21	14	6	-2.6%	-5.3%	-3.9%	-32%	-56%	-70%	19%	12%	5%
Nuclear	7	9	10	10	13	0.3%	1.4%	0.9%	5%	23%	30%	9%	9%	11%
Biomass/waste	3	4	3	3	3	0.1%	-0.7%	-0.3%	2%	-10%	-8%	3%	3%	3%
Hydro	2	2	2	2	3	0.7%	0.4%	0.6%	12%	6%	18%	2%	2%	2%
Other renewables	1	1	2	4	7	4.5%	3.2%	3.8%	93%	60%	209%	2%	4%	6%
End-use demand (including electricit	ty)													
Total end-use	73	86	87	93	92	0.4%	0.0%	0.2%	7%	-1%	6%	100%	100%	100%
Residential/commercial	18	22	23	23	23	0.2%	0.0%	0.1%	2%	0%	3%	26%	25%	25%
Transportation	25	31	32	32	31	-0.2%	-0.2%	-0.2%	-2%	-3%	-6%	37%	34%	33%
Industrial	30	34	32	38	38	1.2%	0.1%	0.6%	19%	1%	21%	36%	41%	41%
Memo: electricity demand	11	15	16	18	20	0.9%	0.8%	0.8%	14%	13%	29%	18%	20%	22%
Power generation fuel ¹	33	42	43	44	44	0.1%	0.0%	0.1%	2%	0%	2%	38%	37%	38%
World														
Primary	360	418	526	662	717	1.6%	0.5%	1.0%	26%	8%	36%	100%	100%	100%
Oil	137	157	178	212	228	1.2%	0.5%	0.8%	19%	7%	28%	34%	32%	32%
Gas	72	89	116	158	189	2.1%	1.2%	1.6%	37%	19%	63%	22%	24%	26%
Coal	86	93	135	164	138	1.3%	-1.1%	0.1%	22%	-16%	2%	26%	25%	19%
	21	27	29	38	56		2.7%			49%	97%		6%	8%
Nuclear						1.9%		2.3%	32%			5%		
Biomass/waste	36	41	49	56	56	0.9%	0.0%	0.5%	14%	1%	15%	9%	8%	8%
Hydro Other renewables	7	9	12 7	16 18	20 29	2.3% 6.3%	1.3% 3.4%	1.8% 4.8%	40% 149%	21% 65%	70% 311%	2% 1%	2% 3%	3% 4%
		5	1	10	21	0.370	5.170	1.070	11770	0370	51170	170	570	
End-use demand (including electricit	1.	220	400	E11	554	1 50/	0.797	1.00/	250/	00/	2404	100%	1000/	1000
Total end-use	291	330	409	511	556	1.5%	0.6%	1.0%	25%	9%	36%	100%	100%	100%
Residential/commercial	87	98	115	135	147	1.1%	0.5%	0.8%	17%	9%	27%	28%	26%	26%
Transportation	65	81	100	122	140	1.3%	0.9%	1.1%	22%	15%	40%	24%	24%	25%
	139	151	193	254	269	1.8%	0.4%	1.1%	31%	6%	39%	47%	50%	48%
Industrial	35	45	63	94	119	2.6%	1.6%	2.1%	48%	27%	87%	15%	18%	21%
Memo: electricity demand				258	291	2.0%	0.8%	1.4%	34%	13%	51%	37%	39%	41%
Memo: electricity demand	118	144	192	200	271	2.070				1370	5170	5770	5770	41/6
Memo: electricity demand Power generation fuel ¹	118	144	192	250	271	2.070				1370	5170	5776	3770	4170
Memo: electricity demand Power generation fuel ¹ Energy-related CO ₂ emissions (billion	118	144 23.9	192 30.7	37.4	36.9	1.3%	-0.1%	0.6%	22%	-2%	20%	100%	100%	100%
	118 n tonnes)													

¹Share based on total primary energy



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The Outlook for Energy includes Exxon Mobil Corporation's internal estimates and forecasts of energy demand, supply, and trends through 2040 based upon internal data and analyses as well as publicly available information from external sources including the International Energy Agency. This report includes forward looking statements. Actual future conditions and results (including energy demand, energy supply, the relative mix of energy across sources, economic sectors and geographic regions, imports and exports of energy) could differ materially due to changes in economic conditions, technology, the development of new supply sources, political events, demographic changes, and other factors discussed herein and under the heading "Factors Affecting Future Results" in the Investors section of our website at www.exxonmobil.com. This material is not to be used or reproduced without the permission of Exxon Mobil Corporation. All rights reserved.