Highlights:

• Recent Developments in the US Oil and Gas M&A Market

• Evolving A&D Transaction Structures

• International M&A – Differences and Similarities Between International and US Oil and Gas M&A

• Doing Deals with Private Equity: Issues and Opportunities

• Insurance Policies for Energy M&A Transactions

• A Litigator’s Perspective on M&A Terms and Deals

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MCLE Credit will be available
8:30 Introductions

8:45 Recent Developments in the US Oil and Gas M&A Market (0.75 hr)
This session will look at the impact of investor apathy towards the E&P market and what that means for the A&D and M&A markets.

- Shaun Finnie, Senior Managing Director, Evercore, Houston, Texas
- Sean T. Wheeler, Kirkland & Ellis LLP, Houston, Texas

9:30 Geopolitics, the Energy Transition, and Its Impact on M&A (0.75 hr)
This session will look at how a focus on climate change and renewable energy is impacting M&A transactions and documents.

- Matthew Dobbins, Vinson & Elkins LLP, Houston, Texas
- Alyssa Karotkin, Manager Commercial Negotiations, Equinor, Houston, Texas

10:15 Break

10:45 Evolving A&D Transaction Structures (0.75 hr)
This session will focus on the non-traditional transaction structures that have arisen due to traditional financing sources—capital markets (debt and equity) and banks (secured and unsecured loans)—continuing to be inaccessible to many industry players. Topics will include “DrillCo” structures, the “producer-gatherer joint venture,” and mechanisms utilized in traditional A&D transactions to bridge valuation divides.

- Justin T. Stolte, Gibson, Dunn & Crutcher LLP, Houston, Texas

11:30 International M&A - Differences and Similarities between International and U.S. Oil and Gas M&A (0.75 hr)
This session will look at the differences and similarities between international and domestic oil and gas M&A and cover important items to consider in each situation.

- Harry W. Sullivan, Jr., Assistant General Counsel, Kosmos Energy; Adjunct Professor, Texas A&M University School of Law, Dallas, Texas
12:15 Networking Luncheon

1:15 Break

1:30 Doing Deals with Private Equity: Issues and Opportunities (.75 hr)
This session will look at a wide range of considerations that arise in private equity transactions including traditional and non-traditional structures, potential risks and rewards, and implications on the parties.

- Shamus M. Crosby, Vinson & Elkins LLP, Houston, Texas
- Lande Spottswood, Vinson & Elkins LLP, Houston, Texas

2:15 Insurance Policies for Energy M&A Transactions (.5 hr)
This session will provide an overview on the increasing usage of representation and warranty insurance, and other insurance products, in the context of energy M&A transactions. Trends and process will be discussed, along with an overview of the nuances of transactional risk insurance in energy M&A transactions relative to other industries.

- Sean P. Crnkovich, Senior Vice President, Marsh & McLennan Companies, Inc., New York, New York

2:45 A Litigator’s Perspective on M&A Terms and Deals (.75 hr)
An M&A transaction often results in a variety of litigation both when the deal is announced and after it has closed. This session will provide an overview of the various types of litigation one may expect and the deal terms that help protect against litigation risk.

- Michael J. Biles, King & Spalding LLP, Austin, Texas
- Lisa R. Bugni, King & Spalding LLP, San Francisco, California

3:30 Break

3:45 Transactions with Distressed Companies (.75 hr)

- Christopher B. Bennett, Latham & Watkins LLP, Houston, Texas
- J.P. Hanson, Managing Director, Head of E&P Group, Houlihan Lokey, Houston, Texas

4:30 The More, the Merrier? Multi-Package and Multiple Seller Dispositions (.75 hr)
This talk will examine unique challenges in conducting concurrent sales of packages of assets, or entities, and in managing sales by multiple owners of the same assets. Pitfalls will be identified, and real world solutions explored, from the perspective of both sellers and buyers.

- David F. Asmus, Sidley Austin LLP, Houston, Texas
5:15 Adjourn

5:15-6:15 Joint Networking Reception with Offshore Energy Law Conference

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HOUSING: The cost of housing is not included in tuition. However, rooms (in limited number) have been reserved at the DoubleTree by Hilton Hotel Houston – Greenway Plaza, 6 E. Greenway Plaza, Houston, TX 77046. Registrants should call 713-629-1200 and ask for the “Institute for Energy Law” block. If asked, the code for the block is CAI. So long as rooms remain available in the block, the reduced room rate of $135, plus taxes and fees, will be available. The last day to obtain this special rate is May 6, 2019.

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